



RING THE RING FOR ANYTHING

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Our office is open from 8.00am – 5.00pm Monday to Friday. If telephoning outside office hours, you will receive a message giving the name and number to contact should you urgently need to speak to us. Alternatively, you can leave a message and we will telephone you as soon as possible.



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ORIGINS OF THE MACHINERY RING

Highland Business Services Ring Ltd (HBS Ring Ltd) originated from the amalgamation of three companies, each trading in their own right. These consisted of Highland Farmers, which began in 1994, Highland Agricultural Labour Services, set up in 1996, and Highland Machinery Ring, which was the first to be set up in 1989. The customer/member base was similar across all three companies and it was therefore believed it would be more beneficial to all members if the full range of services were to be offered through one business. The three companies amalgamated in April 2001 and HBS Ring Ltd was formed.

A decision was taken in 2006 to resurrect HALS to meet the rules and regulations set out by SAOS, whereby a machinery ring acts as an agent only. As a result, commodities, training courses and non member-to-member labour are now invoiced through HALS.

The name "Machinery Ring" is in itself somewhat restrictive and, although the core business will always be centred on the improved utilisation of farm machinery, there is no end to the possibilities open to the newly formed and innovative organisation. Armed with a committed membership base and a forward-thinking Board of Directors, the company will continue to grow, hopefully towards better times. As the agriculture industry contracts, so does the ability of each individual business to generate increased business without seeking new and diverse avenues of income. HBS Ring Ltd is no different in this respect and it, too, must seek alternative income streams, not only for its own well-being, but also for its individual members.

A list of the range of the services available through HBS Ring Ltd is enclosed with this introduction, and this demonstrates the diversity already displayed by our growing membership. Almost every aspect of rural business is on offer - from organising the supply and sowing of seed, to combining at harvest time, not to mention all the technical and product-related information in between. We can also source labour for peak business workload times, and we can organise a variety of training courses. It is our aim to meet all your business needs efficiently and cost-effectively.

The idea of a Machinery Ring was first brought over to Scotland in the late seventies, but did not gain favour until 1987 when Scotland's first Ring was set up in the Borders. Like all good ideas, the ring concept is simple. Work required by a demander is organised by the Ring, which contacts the most appropriate and nearest supplier and charges a modest commission to cover its overheads. The price charged is between demander and supplier and is open to negotiation. However, most Rings produce an annual price guide for members' information.

The organisation promotes co-operation and, by combining all the resources at our disposal, we will be better positioned to survive these tougher times. The first step to improving your financial future is only a phone call away - so make the commitment, join the organisation and reap the rewards!



ASSOCIATE MEMBERSHIP

This membership category is available to all those who meet the following criteria:

- You are either employed or self employed;
- You do not carry out any 'Machinery Ring' Core Business Member task for any other members. Also you may not use any other member to carry out any 'Machinery ring' Core Business task for you;
- Any supply or service accessed through Highland Business Services Ltd (HBS Ring Ltd), or HALS Ltd will be paid for through the use of 2 x direct debit mandates, (transfer of funds normally takes place 28 days after supply or date of invoicing).

The Associate Member also accepts that any arrangement made between them and another member for labour services will constitute as a contract between the Demander and Supplier members.

HBS Ring Ltd is not a party and carries no liability in the event of non-payment or default of any kind.

Should your annual turnover through HBS Ring Ltd exceed £1000.00 in any one annual subscription year you may be liable to pay the higher subscription fee the following year.

Benefits that you may enjoy through individual membership of HBS Ring Ltd include:

- Competitive insurance quotations through approved brokers.
- Very competitive rates on the supply of fuel - Kerosene, Gas Oil & Derv.
- Discounted rates on the supply of electricity and telephones.
- Flo Gas bottles in stock at Tore & Bulk Gas deliveries also available.

Use your membership card to obtain discount at:

- Mansfield House Hotel, Tain
- Shandwick Inn, Kildary
- The Storehouse, Foulis, Evanton
- Macgregor Industrial Supplies
- Dingwall Tyres, Goodtread and Inverness Tyre Services
- Aigas Golf Course

Currently, further benefits are actively being sought after to benefit you, the Associate Member.



ADVANTAGES OFFERED THROUGH MEMBERSHIP

- Members make only one telephone call to arrange a supplier for anything from a fill of fuel to combining 1000 acres.
- All invoicing, payments and credit transfers taken care of, no more trips to the bank.
- Suppliers are normally paid within 28 days of date of invoice unless a specific arrangement has been made in advance of the job.
- Competitive prices for agri inputs
- Members continue to be free to request a specific supplier.
- HBS Ring Ltd can help identify new machinery requirements.
- A price list is produced annually as a guide to help members when pricing work.
- A high quality newsletter, which contains helpful information and advice

MEMBER RESPONSIBILITIES

- A significant part of the service is the invoicing of work between members. The modest commission charged merely covers our costs, but it does assist members' cash flow through prompt accurate payment/collection system. Work schedules once completed should be faxed or posted to the office for processing.
- Demander members are always free to specify which supplier should be given first chance to supply the requested service. They are also free to say whom they don't want. No supplier is duty bound to quote, to do work for or to sell goods to a demander.
- The member is obliged to call us first for any service required. Please inform us if a supplier/source has been approached prior to contacting HBS Ring Ltd thus avoiding duplication.
- HBS Ring Ltd cannot guarantee work to any member but will offer any work received from demander members to the nearest suitable supplier.
- The contract for any work arranged by us is between the demander and supplier, HBS Ring Ltd act purely as agent. Although we cannot be held responsible in any circumstance, a full complaint procedure is in place. Members are free to approach any staff member or a Director at any time.
- Members must make sure they have the appropriate insurance cover for any contract work.
- Although HBS Ring Ltd does handle emergency calls, to ensure the best service and your preferred supplier we ask you to plan well ahead with the office staff.
- Due to high membership numbers, HBS Ring Ltd has significant purchasing power. This power can be used to the individual member's advantage when purchasing agri inputs, such as fuel, seed, fertiliser, agrichemical and insurance etc.



AGRICULTURAL SERVICES

Tractor & Man (50-150 Hp)
Tractor & Grain Trailer
Tractor & Silage Trailer
Tractor & Bale Trailer
Tractor & Dump Trailer
Forklift (masted & telescopic)
Ploughing
Ploughing & Pressing
Sub-soiling
Power Harrowing
Bladed Rotavating
Disking
Multi Harrowing
Lime Delivered & Spread
Grubbing
Heavy Rolling
Cambridge Rolling
Drilling
Combine Drilling
One-pass Combination Drilling
Grass Seed Drilling
Precision Drilling
Fertiliser Spreading
Spraying
Mowing
Forage Harvesting
Grass/Set Aside Topping
Baling - Round
 Small Square
 Large Square
 Chopped

Bale Wrapping
Swathing
Combining
Grain Drying
Potato Dressing
Potato Roguing
Potato Planting
Deep Ridge Opening
Rotary Bed Forming
De-stoning
Potato Harvesting
Dung Spreading
Slurry Spreading
Irrigation
Turnip Harvesting

LABOUR & PROFESSIONAL

Tractor Driver
HGV Driver
Labourer
Stockman
Milker
Rabbit Gasser
Mole Trapper
Fencer
Dry stone waller
Engineer
Shearer
Scanning
Grass Cutting/Landscaping
Joiner
Builder
Slater
Painter
Crop Walking
Farm Management
Machiner Costings
Accountants
Secretary/Book Keeper
Insurance

FORESTRY

Consultant
Planting
Mobile Sawmill
Tree Surgery
Tree Thinning
Tree Felling
Timber Winch

COMMODITIES

Straw in the Bout
Straw Bales
Hay Bales
Silage

MACHINE HIRE

Tractor
Trailer
Forklift
Telescopic 4WD
Dung Spreader
Bobcat
Digger
Cattle Crush
Plant
Skip
Hydraulic Platform
Topper
Sheep-Handling Equipment
Plough
Cultivators
Fertiliser Spreader
Roller – Cambridge - Heavy

Harrows
Tedder
Tractor Mounted
Wood Chipper
Log Splitting Machine
Miscellaneous Hire

FUELS & LUBS

Red Diesel
(not for road use)
White Diesel
Kerosene
Petrol
Universal Oil
Engine Oil
Hydraulic Oil
Gear Oil
Grease



TRAINING

Pesticides
Knapsack Spraying
Field Crop Spraying
First Aid
Chainsaws
Pest Control
All Terrain Vehicles
Combine
Digger
Forklift
Dry stone Walling
Sheep Shearing
Abrasive Wheels
Manual Handling
Etc etc

SEEDS

Grass
Cereal
Roots
Oil Seed Rape
Forage Rape

FERTILISERS

Blends
Compounds
Straights
Liquids

FEED

Blends
Compounds
Straights
Feed barley / wheat / oats
Fodder crops turnip / kale

AGRICHEMICALS

Herbicide
Fungicide
Growth Regulators
Trace Elements

LESSER KNOWN SERVICES

ATV & Sprayer
Fertiliser Spreader
Weed Wiper
Slug Pellet App.
JCB Type Digger
360° Digger
Drainage
Soil Chemical Analysis
Horticultural Equipment
Hedge Cutting
Road Haulage
Seed Dressing
Bull Hire
Sheep Dog

FENCING MATERIAL

Rylock C8/80/15
Posts/Strainers
Plain/Barb Wire
Gates

MISC

Troughs
Feeders
MDPE Pike
Corrugated Sheeting
Concrete Mixer

CROP PACKAGING

Cut Sheets
Stretch Wrap
Net Wrap
Twine
Overwinter Poly
Silage Bags

RING THE RING FOR ANYTHING!



**ASSOCIATE MEMBER
MEMBERSHIP APPLICATION FORM**

PLEASE COMPLETE IN BLOCK CAPITALS

CONTACT NAME:		DESIGNATION:	
COMPANY NAME:			
CORRESPONDENCE ADDRESS:			
FARM ADDRESS: (if different.)			
POSTCODE:			
TELEPHONE:		FAX NO:	
MOBILE:		E-MAIL:	
VAT REGISTRATION NO.:			
IF NOT VAT REGISTERED, PLEASE SIGN HERE:.....			
SOLE TRADER/PARTNERSHIP/LIMITED COMPANY (Please delete as appropriate.)			
COMPANY REGISTRATION NO (if applicable).....			
ORDNANCE SURVEY GRID REFERENCE:			
HOLDING NO.:		HERD NO.: UK	

I/We hereby make application to be admitted as a member of HBS Ring Ltd. I/We agree to pay the sum of £75.00 (seventy five pounds) plus VAT and my share certificate (£1.00). This amount will be the annual subscription to HBS Ring Ltd. I/We agree that, if and when my application has been approved, my bank account will be debited with the above amount and that I will be sent an invoice for my records and to fulfil VAT regulations. I/We agree that all payments due to HBS Ring Ltd will be made by Direct Debit.

I/We accept that any arrangement made between me and another member for the use of equipment, or the sale or purchase of any goods or services, will constitute as a contract between that member and me. HBS Ring Ltd is not a party and carries no liability in the event of non-payment or default of any kind. I/We agree that HBS Ring Ltd is contracted solely as an agent to arrange inter-member contracts, to maintain a membership database of services available from members and to operate a system of payment in respect of inter-member contracts. I accept that HBS Ring Ltd will deduct commission fees from inter-member transaction in payment for the provision of these services. It is further agreed that HBS Ring Ltd will carry out other core activities to expand and develop, about which I will be informed from time to time. I/We acknowledge that HBS Ring Ltd constitution and regulations will be deemed to be incorporated in any such contract.

I/We agree that, should I/we wish to access the various vehicle rebates available to HBS Ring Ltd, I/we will be required to upgrade to Full Membership for a minimum of two years.

SIGNATURE(S)

DATE



HALS LTD (the subsidiary company of HBS Ring Ltd)

Through Hals Ltd, we supply:

- Commodities and goods from third party suppliers (NB: fuel is, however, supplied through HBS Ring);
- Training (see our website or call the office for a list of courses);
- Labour and payroll services (see below).

**NB: PLEASE ENSURE THAT BOTH DIRECT DEBIT
MANDATES ARE SIGNED AND RETURNED TO US ALONG
WITH YOUR MEMBERSHIP FORM!**

LABOUR SERVICE

We are experienced in sourcing both temporary and permanent labour. Temporary labour is supplied at a very competitive hourly rate (which includes holiday pay and employer's National Insurance contributions).

HALS is a Licensed Gangmaster and as such can supply labour employed in agriculture and food processing.

NB: Labour is also available as a member-to-member transaction.

PAYROLL SERVICE

For a competitive fee, we can run your payroll for you. Send us your figures and we can do everything, including producing payslips, banking and filing your returns (Real Time Information) with HM Revenue and Customs.



Instruction to your
Bank or Building Society
to pay by Direct Debit

Please fill in the whole form using a ball point pen and send it to:

Highland Agricultural Labour Services, Ltd
Glaikmore
North Kessock
Inverness
IV1 3UD

Originator's Identification Number

7	0	6	6	5	6
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Name(s) of Account Holder(s)

Reference Number

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Bank/Building Society account number

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Instruction to your Bank or Building Society

Please pay Highland Agricultural Labour Services Ltd Direct Debits from the account detailed in this Instruction subject to the safeguards assured by the Direct Debit Guarantee. I understand that this Instruction may remain with Highland Agricultural Labour Services Ltd and, if so, details will be passed electronically to my Bank/Building Society.

Branch Sort Code

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Name and full postal address of your Bank or Building Society

To: The Manager	Bank/Building Society
Address	
Postcode	

Signature(s)

Date

Banks and Building Societies may not accept Direct Debit Instructions from some types of account

This guarantee should be detached and retained by the Payer.

The
Direct Debit
Guarantee



- This Guarantee is offered by all Banks and Building Societies that take part in the Direct Debit Scheme. The efficiency and security of the Scheme is monitored and protected by your own Bank or Building Society.
- If the amounts to be paid or the payment dates change Highland Agricultural Labour Services Ltd will notify you seven working days in advance of your account being debited or as otherwise agreed.
- If an error is made by Highland Agricultural Labour Services Ltd or your Bank or Building Society, you are guaranteed a full and immediate refund from your branch of the amount paid.
- You can cancel a Direct Debit at any time by writing to your Bank or Building Society. Please also send a copy of your letter to us.